

Nomor Surat	225/DU-HIT/XII/2019
Nama Perusahaan	Humpuss Intermoda Transportasi Tbk
Kode Emiten	HITS
Lampiran	2
Perihal	Penyampaian Materi Public Expose Tahunan

Penyampaian Materi Public Expose

Merujuk pada rencana penyelenggaraan Public Expose Tahunan yang disampaikan Perseroan melalui Surat No 217/DU-HIT/XII/2019 Tanggal 11 Desember 2019

Informasi Lain

Materi Terlampir

Demikian untuk diketahui.

Hormat Kami,

Humpuss Intermoda Transportasi Tbk

Nama Pengirim	HITS Admin
Jabatan	Corporate Secretary
Tanggal dan Jam	23-12-2019 19:25
Lampiran	DU HIT - 225.pdf, Materi PE_Upload.pdf,

Dokumen ini merupakan dokumen resmi Humpuss Intermoda Transportasi Tbk yang tidak memerlukan tanda tangan karena dihasilkan secara elektronik oleh sistem pelaporan elektronik. Humpuss Intermoda Transportasi Tbk bertanggung jawab penuh atas informasi yang tertera didalam dokumen ini.

Letter / Announcement No.	225/DU-HIT/XII/2019
Issuer Name	Humpuss Intermoda Transportasi Tbk
Issuer Code	HITS
Attachment	2
Subject	Public Expose Material Submission

Public Expose Material Submission

Referring to Company's public expose announcement Annual in Letter No. 217/DU-HIT/XII/2019 date 11 December 2019 Company submitted public expose material as attached.

Other Information:

Please see attachment

Thus to be informed accordingly.

Respectfully,

Humpuss Intermoda Transportasi Tbk

Sender Name	HITS Admin
Function	Corporate Secretary
Date and Time	23-12-2019 19:25
Attachment	DU HIT - 225.pdf, Materi PE_Upload.pdf,

This is an official document of Humpuss Intermoda Transportasi Tbk that does not require a signature as it was generated electronically by the electronic reporting system. Humpuss Intermoda Transportasi Tbk is fully responsible for the information contained within this document.



Jakarta, December 23, 2019

No. : 225/DU-HIT/XII/2019

Att. : 1 Soft File Presentation Materials

President Director

PT Bursa Efek Indonesia

BEI Building Tower 1 4th Floor.

Jl. Jend. Sudirman kav.52-53

Jakarta 12190

Subject: **Submission of Annual Public Expose Materials**
PT Humpuss Intermoda Transportasi Tbk.

Dear Sir/Madam,

Referring to our letter No. 217/DU-HIT/XII/2019 on December 11, 2019, regarding the plan of Annual Public Expose, we hereby submit the materials of Public Expose.

That is all that we can convey, Thank you for your attention.

Yours Sincerely,

Budi Haryono

President Director

Cc :

- Executive Head of Capital Market of the Financial Services Authority
- The Board of Commissioner PT HIT Tbk.



Jakarta, 23 Desember 2019
No. : 225/DU-HIT/XII/2019
Lamp : 1 (satu) *Soft File* Materi Presentasi

Kepada Yth.
Direktur Utama
PT Bursa Efek Indonesia
Gedung Bursa Efek Indonesia Tower I
Jl. Jend. Sudirman kav. 52-53
Jakarta 12190

Perihal: **Penyampaian Materi *Public Expose* Tahunan**
PT Humpuss Intermoda Transportasi Tbk.

Dengan hormat,

Merujuk surat kami Nomor 217/DU-HIT/XII/2019 tanggal 11 Desember 2019 mengenai Rencana Penyelenggaraan *Public Expose* Tahunan, terlampir kami sampaikan materi *Public Expose* Tahunan yang dimaksud.

Demikian hal ini kami sampaikan. Atas perhatiannya, kami ucapkan terima kasih.

Hormat kami,


 **PT Humpuss**
Intermoda Transportasi Tbk.

 **Budi Haryono**
Direktur Utama

Tembusan Yth.:

- Kepala Eksekutif Pengawas Pasar Modal Otoritas Jasa Keuangan
- Dewan Komisaris PT Humpuss Intermoda Transportasi Tbk.



PT Humpuss
Intermoda Transportasi Tbk.



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PAPARAN PUBLIK TAHUNAN

Jakarta, 30 Desember 2019



Disclaimer

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Agenda

- 1 Performance Prognosis of 2019**
- 2 Target Projection of 2020**

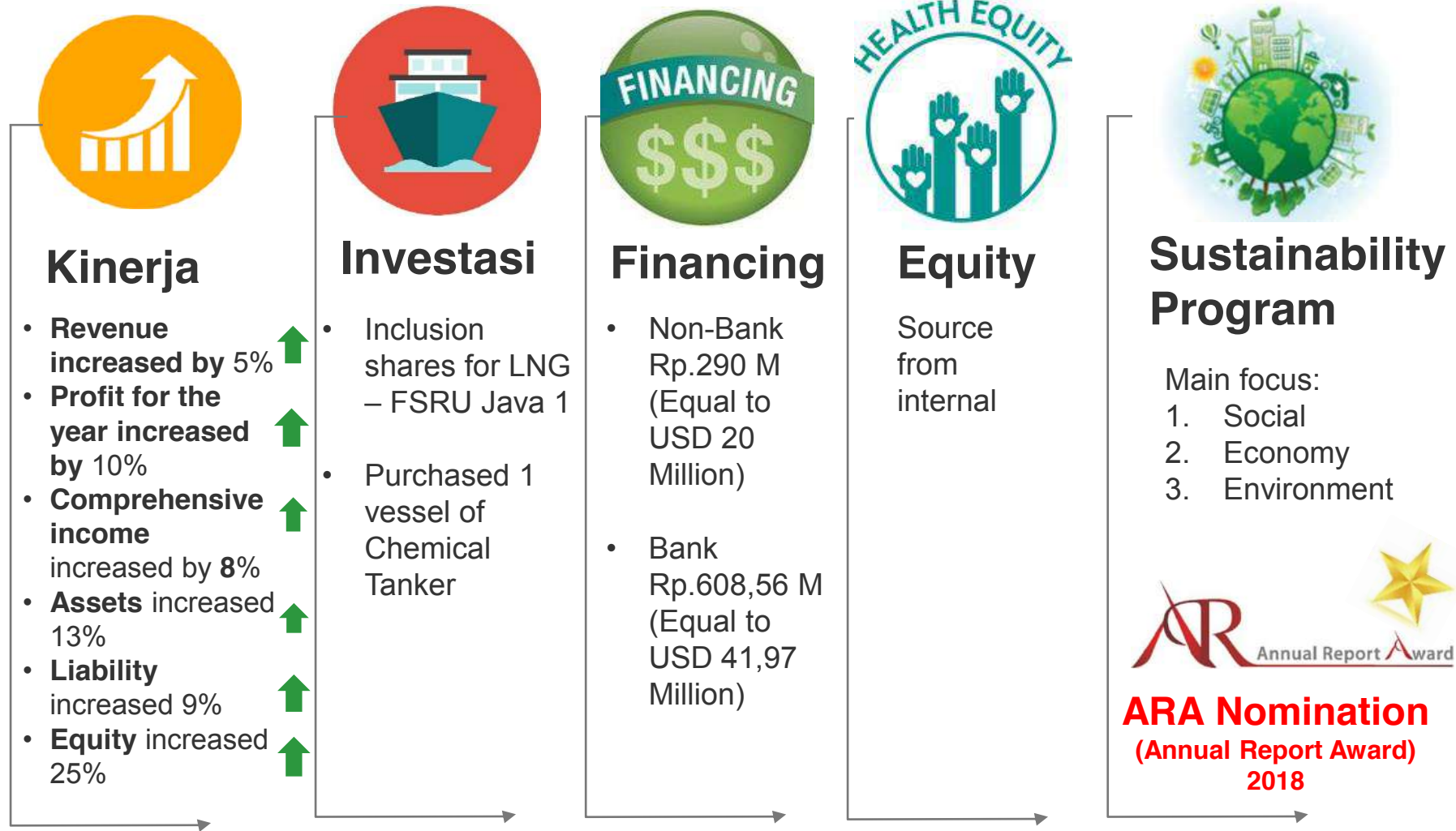


Agenda

- 1 Performance Prognosis of 2019**
- 2 Target Projection of 2020**



Prognosa Kinerja 2019



Sustainability Program 2019

Social	Economy	Environment (vessel)
<ol style="list-style-type: none">1. Community development programs, especially in the area around the head office.2. Comply to all employment regulations.3. Implementation of K3 with national & international standart.4. 100% Indonesian workers.	<ol style="list-style-type: none">1. Comply to taxation obligations, PNPB and other financial aspects.2. Make a contribution to stakeholders in need.3. Conduct business development and new business formation - FSRU.	<ol style="list-style-type: none">1. Savings in the energy sector.2. Waste management according to regulations.3. Water saving and recycled water usage.4. Comply to regulations in the field of environment including emissions.

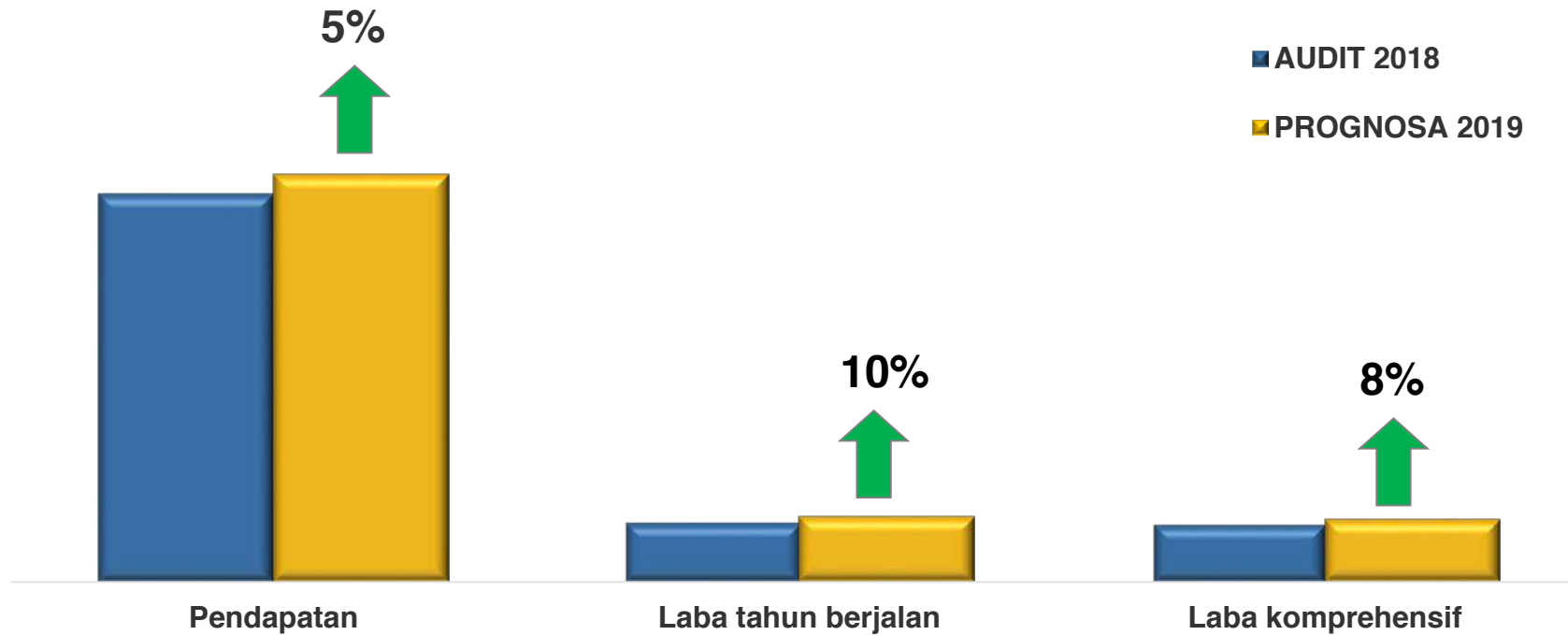


Investment Status of 2019

CAPEX	LNG	OIL	Chemical	Dredging
Plan	1	1	1	2
Value	USD 25 M	USD 10 M	USD 5 M	USD 22 M
Total PLAN: 5 Vessels = USD 62 M				
Realisation	Shares	-	1	-
Value	USD 20 M	-	USD 6,6 M	-
Total Realisation : Shares & 1 Vessel = USD 26,6 M				



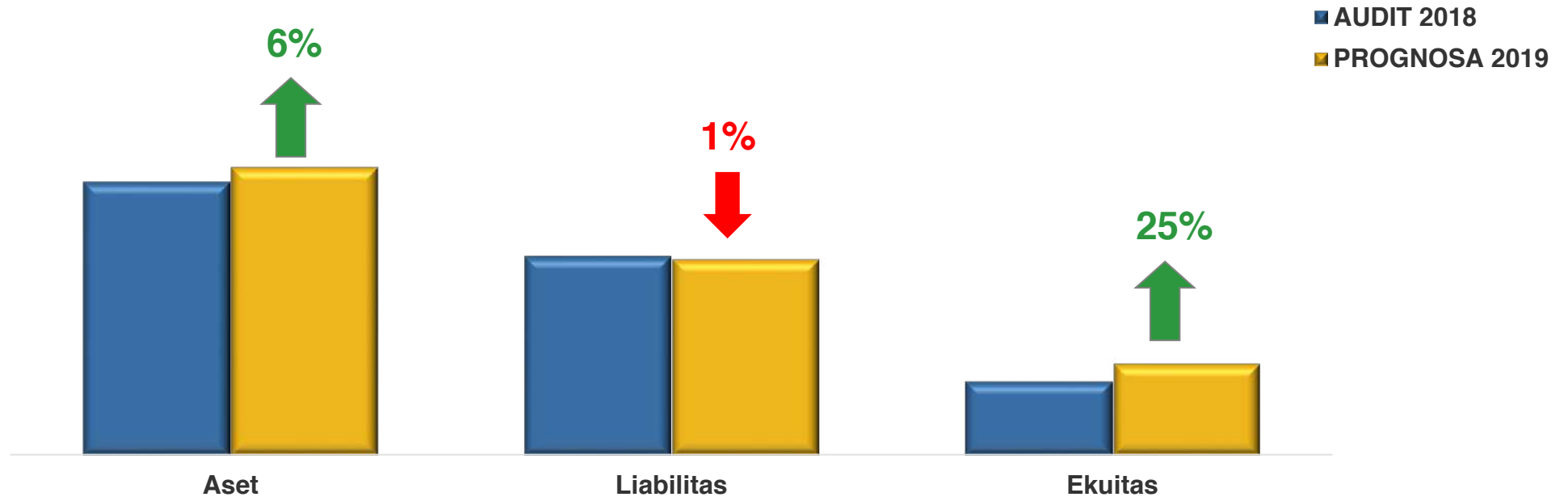
Audit 2018 vs Prognosis 2019



No	INFORMATION	AUDIT 2018	PROGNOSIS 2019
1	Pendapatan / <i>Revenue</i>	81.808.444	85.901.679
2	Laba Tahun berjalan / <i>Profit for the year</i>	12.541.798	13.751.690
3	Laba Komprehensif / <i>Comprehensive Income</i>	12.169.931	13.151.690 (in USD)



Audit 2018 vs Prognosis 2019

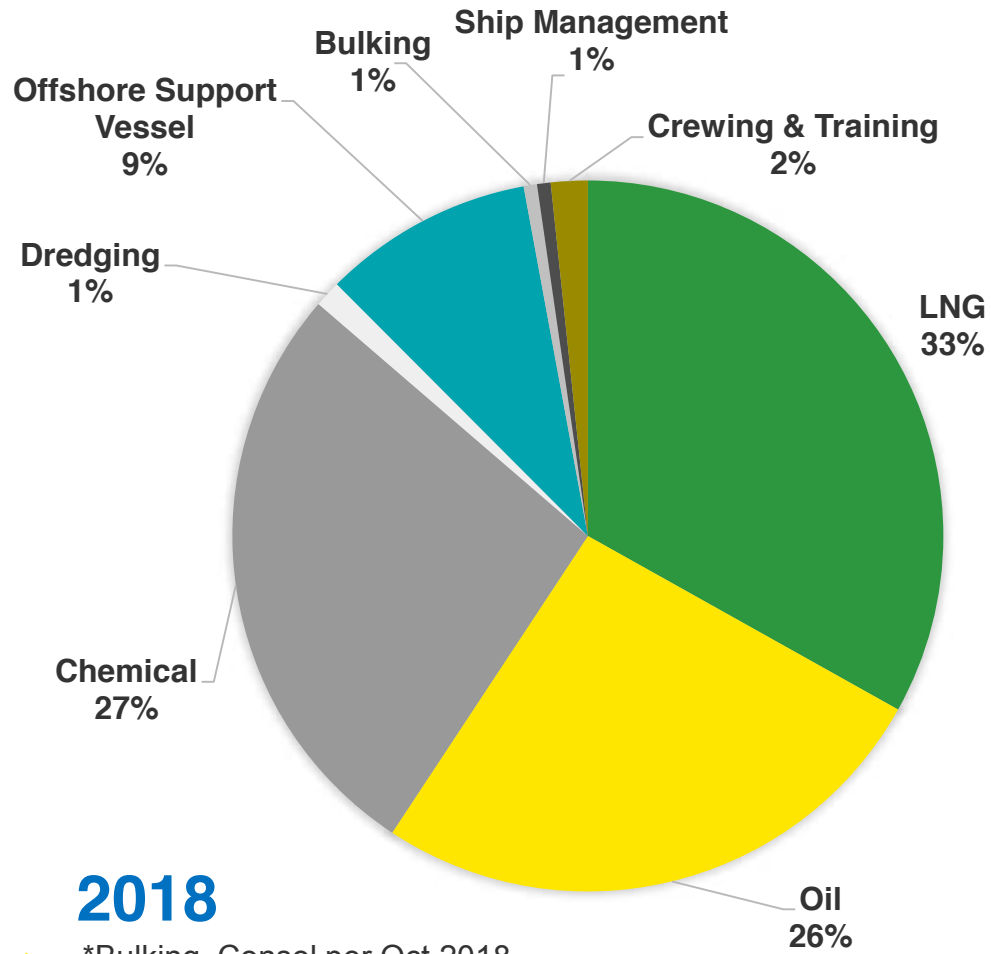


No	INFORMATION	AUDIT 2018	PROGNOSA 2019
1	Aset / Asset	197.358.939	208.374.398
2	Liabilitas / Liability	144.011.506	141.939.454
3	Ekuitas / Equity	53.347.433	66.434.944

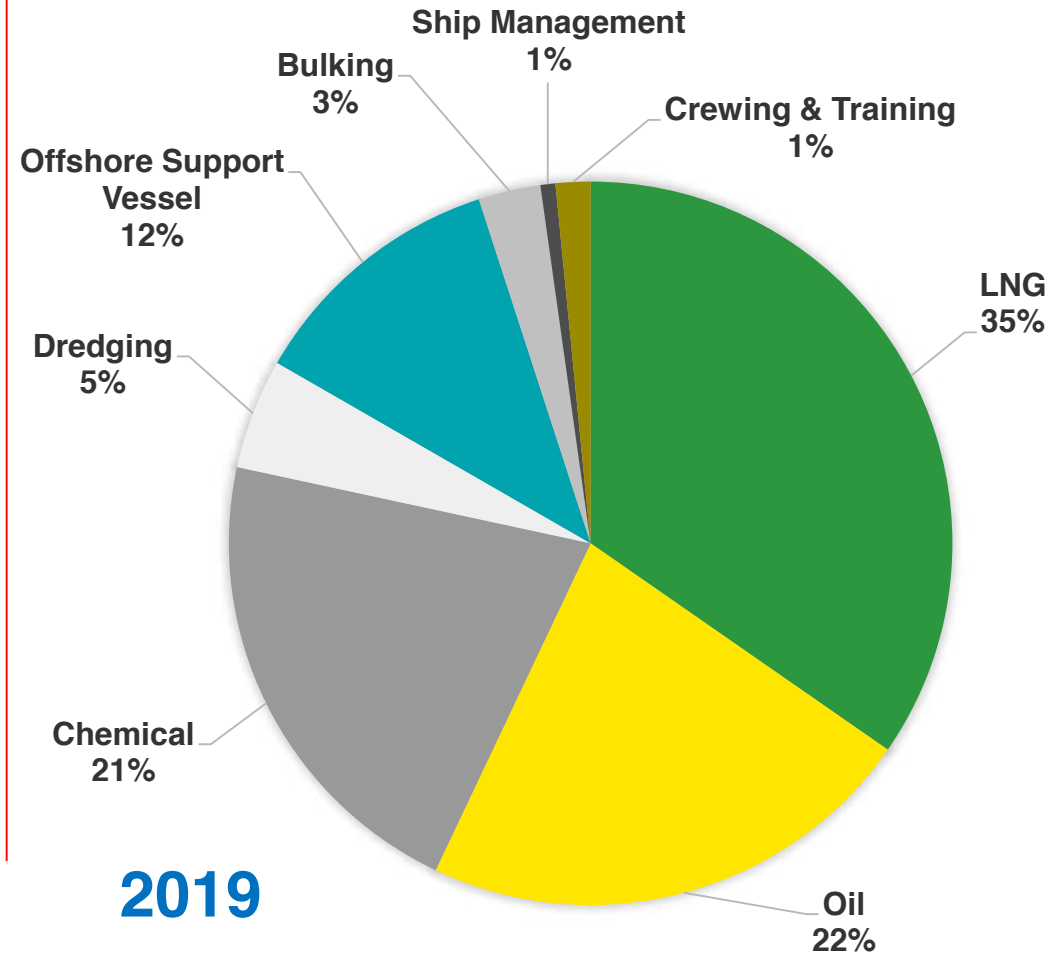
(dalam USD)



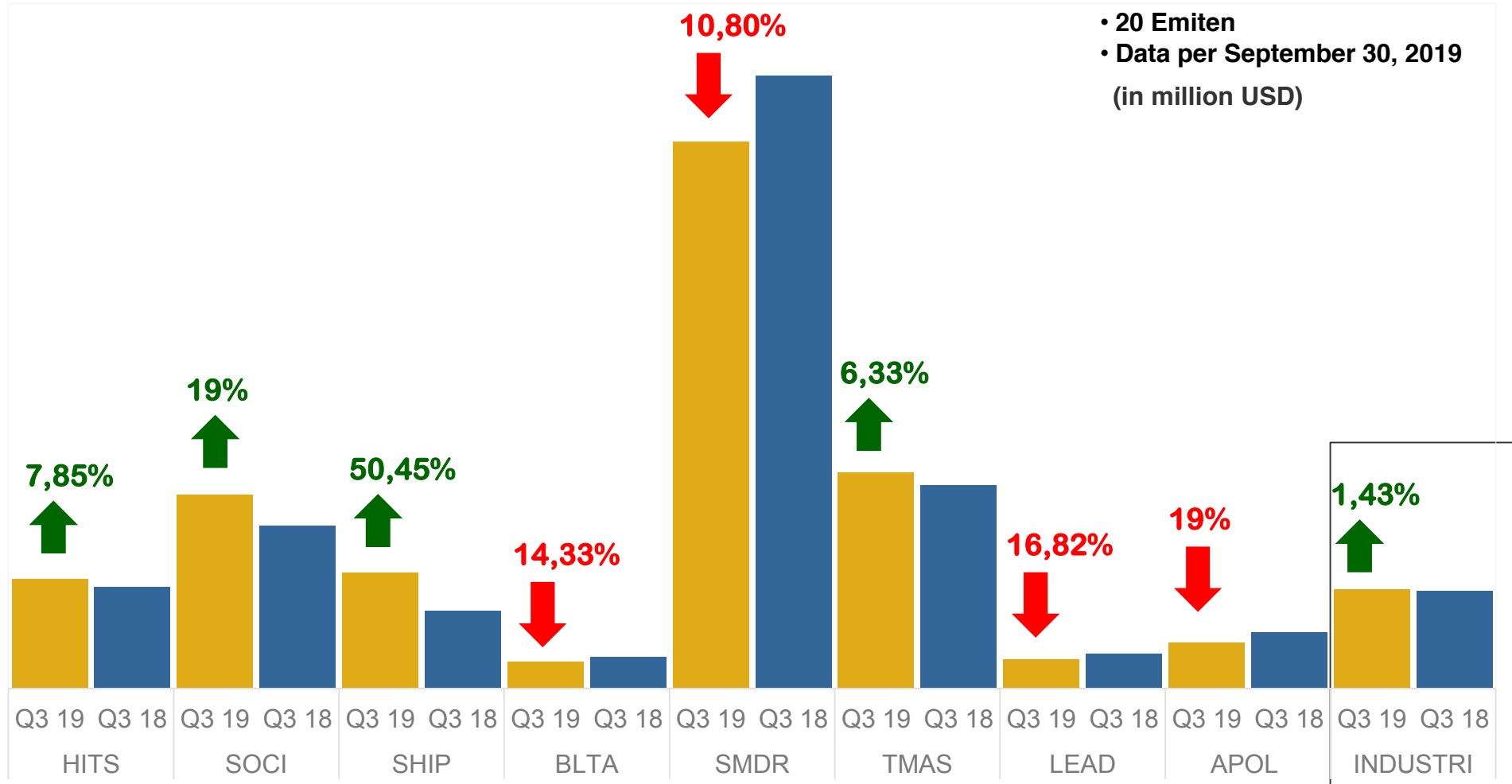
Revenue Contribution per business segment



▶ *Bulking, Consol per Oct 2018

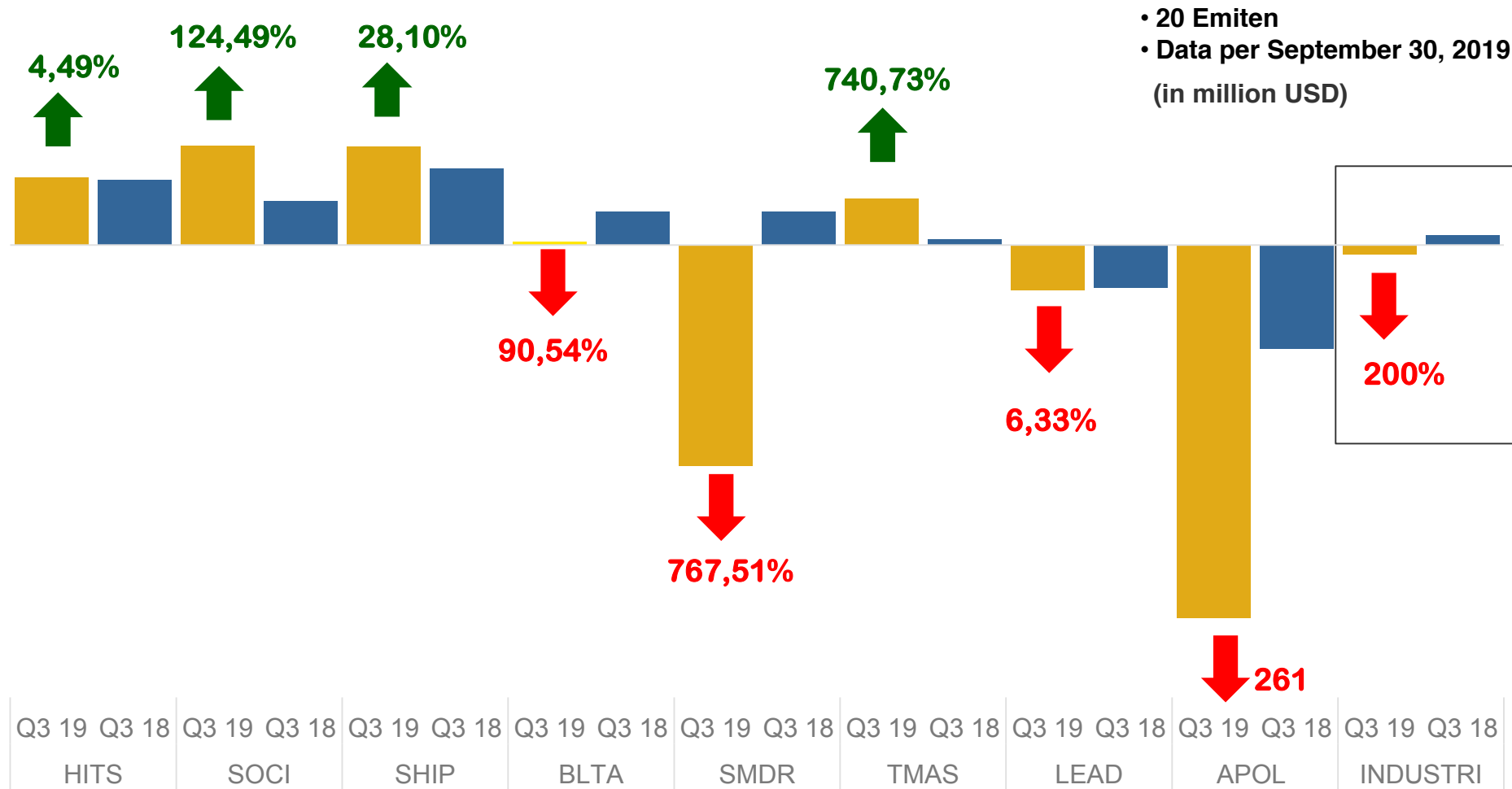


HITS vs INDUSTRY Revenue



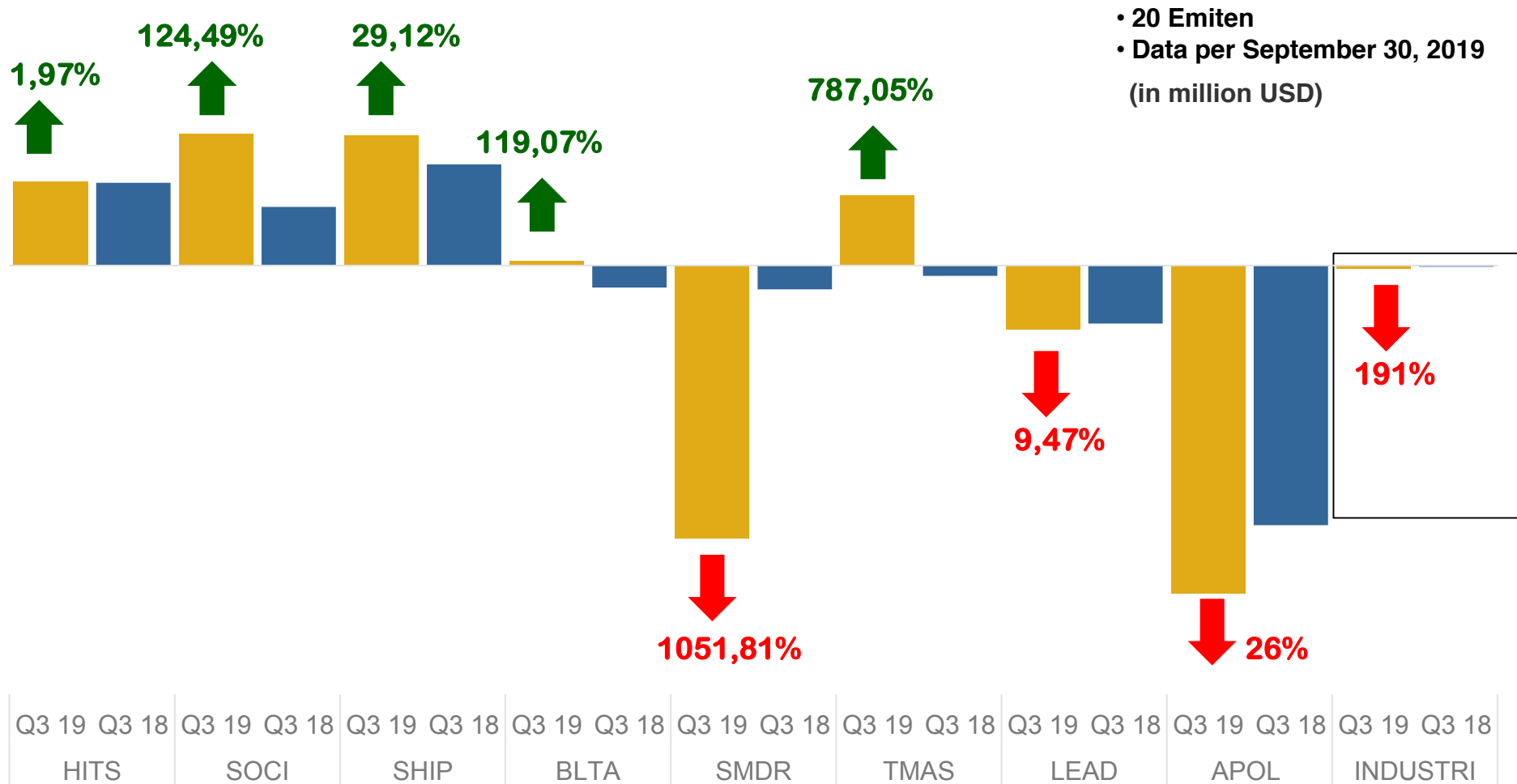
HITS vs INDUSTRY

Profit for the year



HITS vs INDUSTRY

Comprehensive income



Performance Constraints 2019

		Drivers	Effects
V U C A	Volatility	<ul style="list-style-type: none"> Indonesia's economic growth is still slow. 	<ul style="list-style-type: none"> Indonesia's business growth has stagnated.
	Uncertainty	<ul style="list-style-type: none"> New Election of Legislative, President & Cabinet. Go Green to Renewable Energy. 	<ul style="list-style-type: none"> Many government projects have been postponed The revenue growth of shipping industry listed companies in Q3 was only 1.43%.
	Complexity	<ul style="list-style-type: none"> Comodity prices (minerba) keeps decreasing. Government policies regarding BUMN tenders are uncertain. 	<ul style="list-style-type: none"> Decline in Bulk Segments, opportunities for LNG Segments.
	Ambiguity	<ul style="list-style-type: none"> Government regulations for implementing B20. 	<ul style="list-style-type: none"> Stagnant growth in the bulk / mineral sector in Indonesia. Ship maintenance costs are higher.



Efforts to Improve Performance

		Demands
V U C A	Vision	<ul style="list-style-type: none">• Renew company VISION, MISSION & Values.• Alignment of Business Process Management in accordance with company strategy.
	Understanding	<ul style="list-style-type: none">• Conduct a Human Resources Assessment.
	Clarity	<ul style="list-style-type: none">• Completing the GCG guidelines & make GCG as a CULTURE.• Human Capital Development in order to compete in the era of digitalization.
	Agility	<ul style="list-style-type: none">• The need for investment in carrying out B20 regulation.

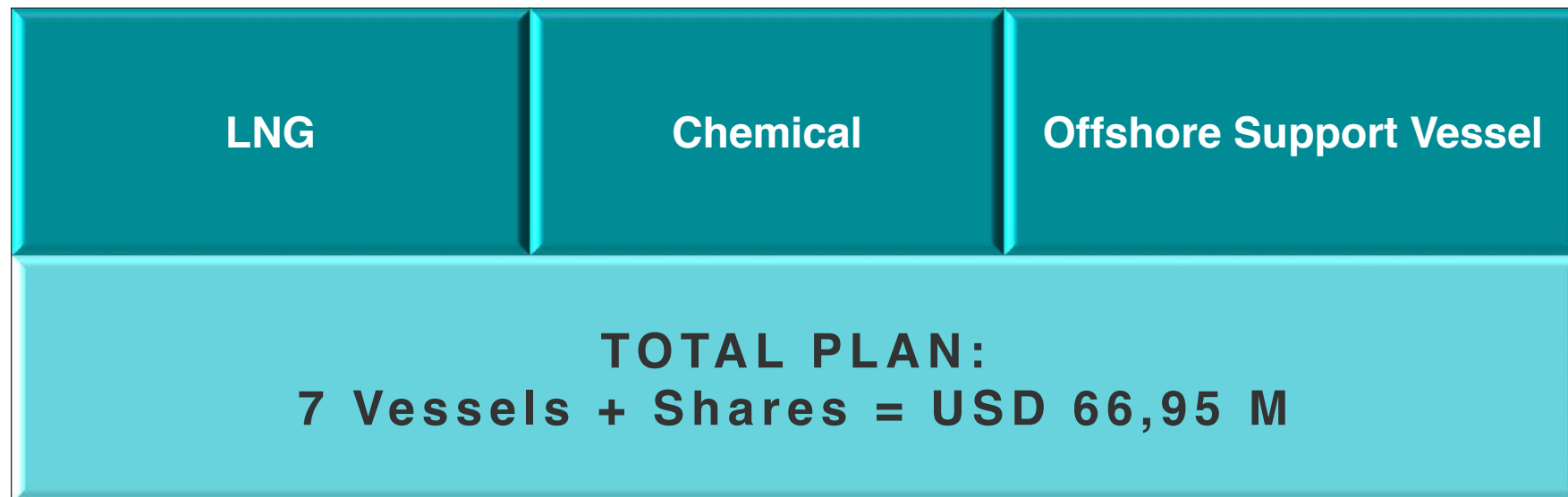


Agenda

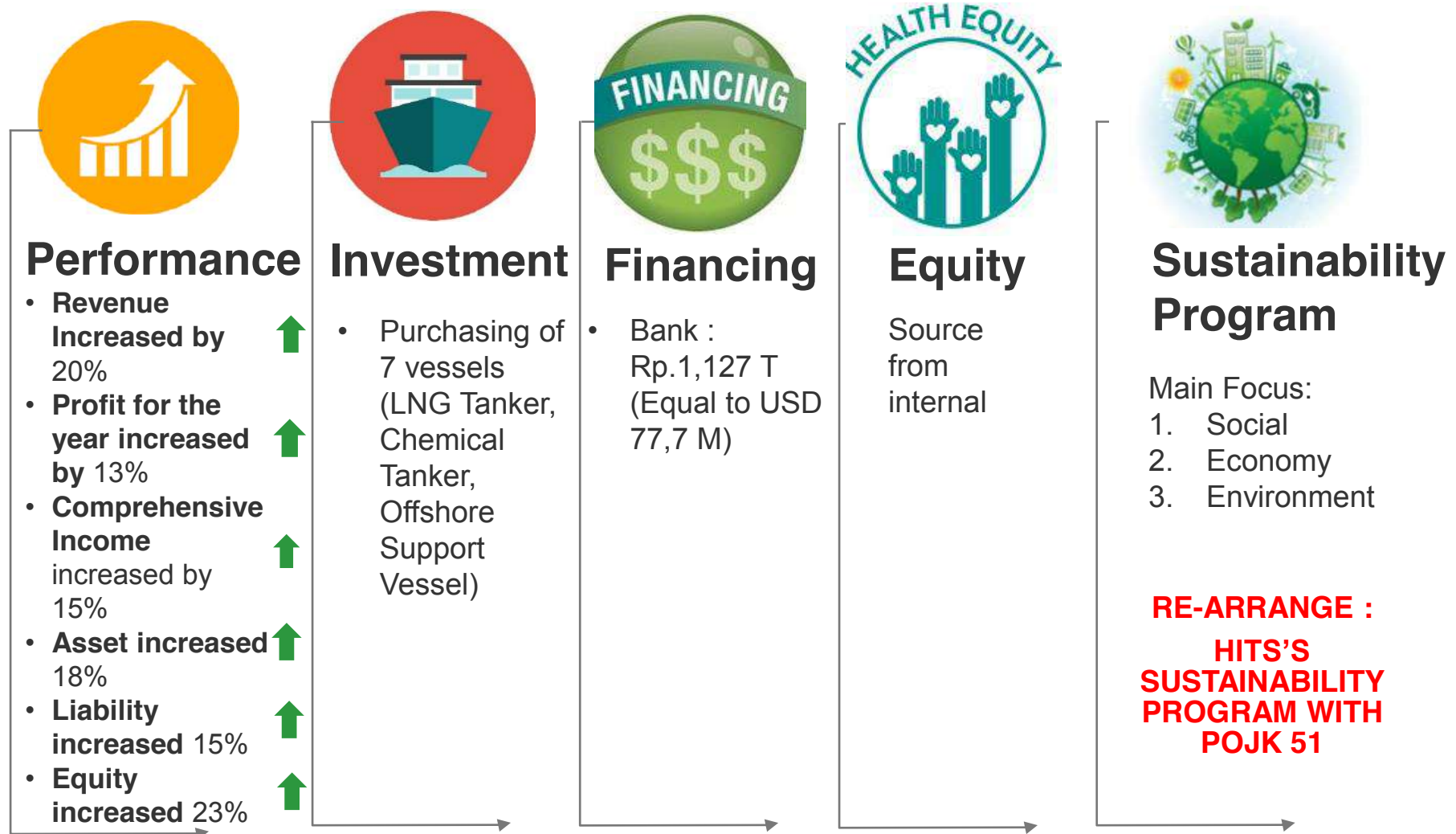
- 1 Performance Prognosis of 2019**
- 2 Target Projection of 2020**



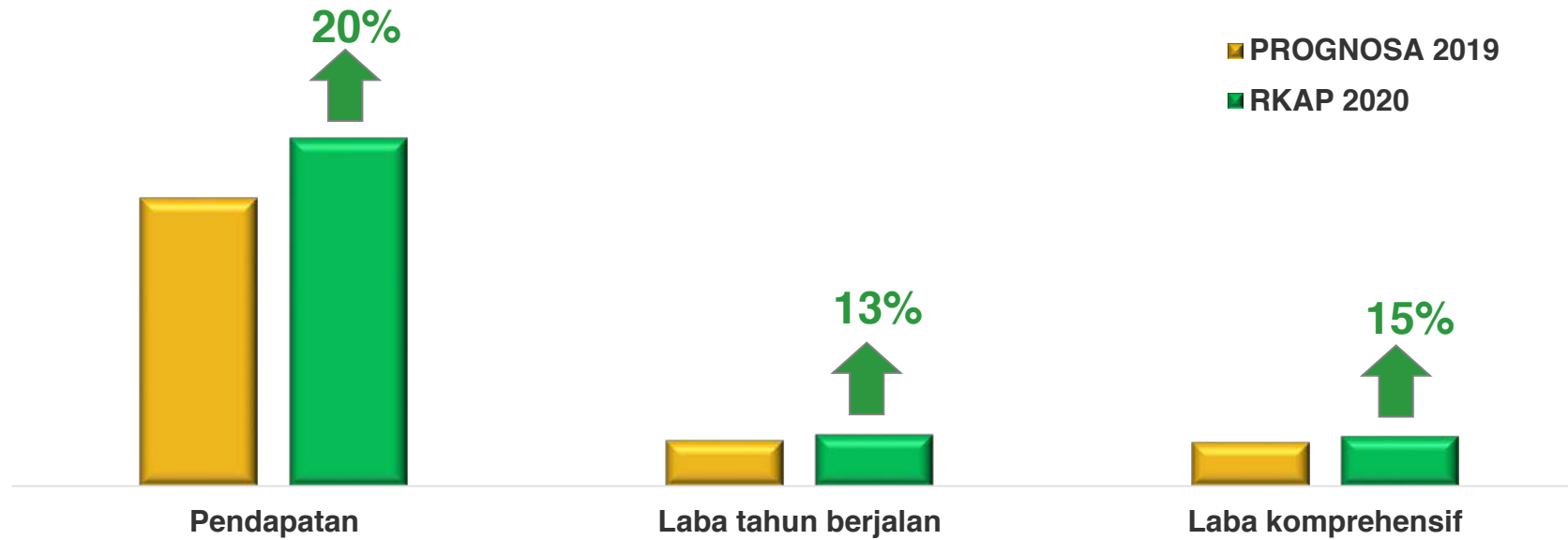
Investment Plan of 2020



Projection of RKAP 2020



Prognosis 2019 vs RKAP 2020

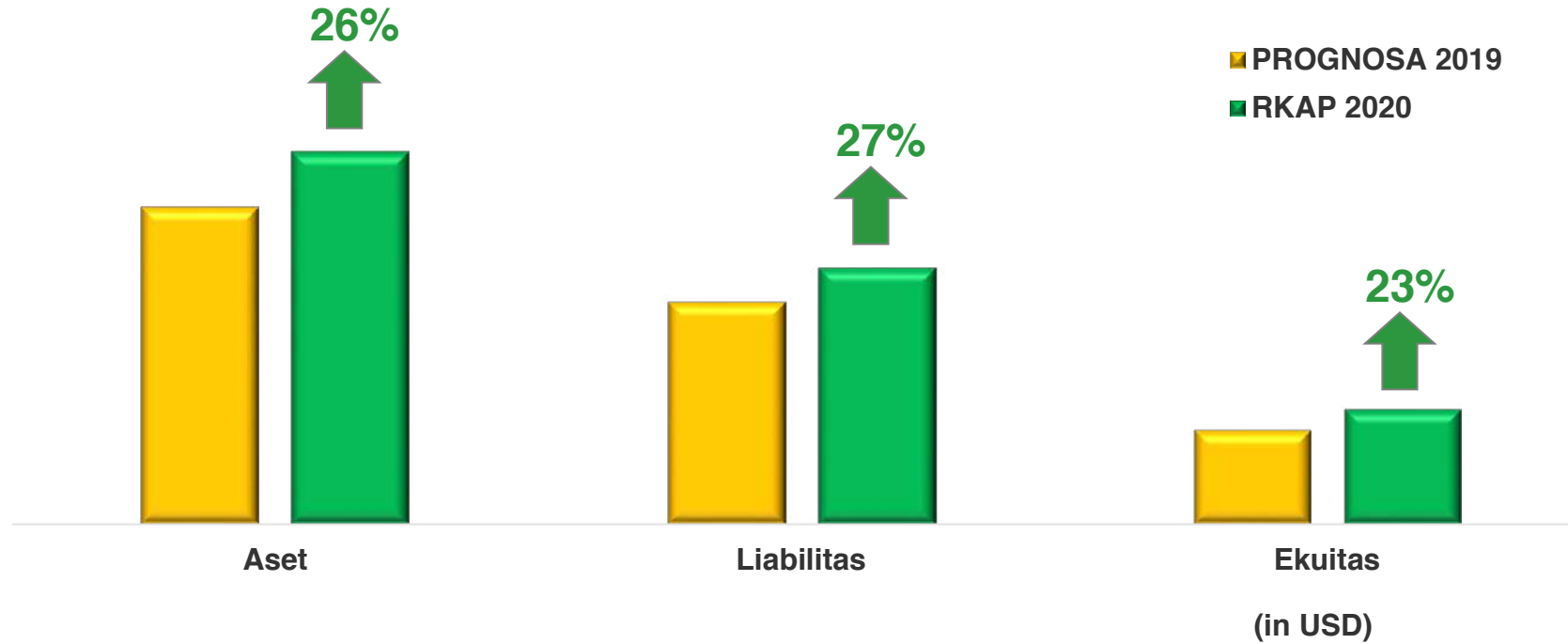


(in USD)

No	INFORMATION	PROGNOSIS 2019	RKAP 2020
1	Pendapatan/ <i>Revenue</i>	85.901.679	103.472.284
2	Laba Tahun Berjalan/ <i>Profit for the year</i>	13.751.690	15.482.497
3	Laba Komprehensif/ <i>Comprehensive income</i>	13.151.690	15.082.497



Prognosis 2019 vs RKAP 2020



No	INFORMATION	PROGNOSIS 2019	RKAP 2020
1	Aset / Asset	208.374.398	262.282.621
2	Liabilitas / Liability	141.939.454	180.765.180
3	Ekuitas / Equity	66.434.944	81.517.441





PT Humpuss
Intermoda Transportasi Tbk.



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Thank You

▶ corpsec@hits.co.id

▶ **Happy New Year 2020**